



# COMPANY PROFILE

# **FINATE** **SECURITY GROUP**

[www.finatesecuritygroup.com](http://www.finatesecuritygroup.com)

# COMPANY HISTORY

## INTRODUCTION

Finate Security Group was incorporated in 2006 with the vision of becoming one of the leading provider of security engineering, safety and consulting to the E.A region, with an emphasis on quality services, good customer relations and community involvement. We established ourselves early on as leader in providing safety solution in industry.

We seek to add value to client's operations by providing solutions to improve processes.

Finate also leverages a wide network of manufactures and suppliers in providing the right solutions to each client's need. Our strategy of listening to client need allows us the opportunity to facilitate capacity building and technology transfer, while meeting the client's need in safety and security design and technical support.

The company is headed by two individual with diverse backgrounds; One with... technical engineer and the other project management and security administrator

having identified a gap in the quality of security services being offered across the country, we saw a niche in the market. Finate Security quickly earned a reputation for the professionalism exhibited by its management team and its highly skilled security officers.

it soon gained a similar success in the Technical Security sector with finesse in integrated technical security systems tailor made to fit each individual client unique demands and requirements both in the residential and commercial sectors.

Finate Security Group offices are located in suite 123, 1st floor of Muthaiga business centre at the Shell petrol station just as you enter town from the Muthaiga police station into pangani, off the Thika road highway.



FINATE COPORATE  
GUARDETTE

**FINATE**  
SECURITY GROUP



# SERVICES

## Technical Security

Engineering design, procurement, and installation of:

- Surveillance systems
- Access control systems (card and Bio-metric systems for offices)
- Time and attendance systems
- Electric fences
- Alarm systems i.e manual or automatic
- Gate automation
- Guard monitoring tour systems

## Installations and maintenance of electrical systems

- Laying of installation of infrastructure electrical systems (domestic and industrial installations)
- Project designs and power distribution design boards
- Repairs , maintenance and service of electrical systems (Electro-mechanical components, Power generators , domestic and industrial electrical set ups etc)
- Sale and supply of power consumables
- Power distribution projects (full or sub-contracts)
- Pole servicing
- Installation and servicing of electrical power generation systems

Sale and installation of Safety equipment's

- Sale and installation of road signs
- Painting of safety road signs
- Supply of dust musk's
- Supply of dust coats
- Supply of safety helmets
- Supply of reflective jackets (branded or plain)
- Supply of construction gloves, welding gloves

## NETWORKING

Procurement and installation of:

- Laying of data cables
- Laying of networking cables



## VISION

To provide innovative protection services with discretion and experience using managed technologies to suite a changing world.

## OUR ENGAGING APPROACH

Our approach is centre on client engagement & listening to their needs and understanding their priorities. We will share an escalation matrix to client, on who is to be called, at what time and when.

## OUR CORE STRENGTH

Unity of purpose

## OUR CORE VALUES

We have built our business on a strong set of core values, ethics, respect, trust, professionalism, discipline, reliability and clear communication.”

### **ABREIF ON FINATE SECURITY INREGARDS TO PROVISION OF SECURITY AT SENSITIVE ASSIGNEMNTS**

To provide a feel of who we are and give you comfort, we are not new in providing security to areas we

Consider sensitive and similar associated environments.

We are currently providing security to various sectors for example construction, communication masts, residential among others and are thus fully aware of the stringent access control measures and

procedures required at the points of entry

and exit and most important how to handle large volumes of persons. The companies mentioned in our brief do employ a large number of casuals and these persons pass through our hands at the end or start of each shift.

This has not come by luck but by sheer adherence to the required dynamics in security and safety standards in such environments and related customer care.

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# **FINATE**

## **QUALIFICATION AND EXPERIENCE**

Thanks to expertise, commitment to quality and continuous development from our staff that has added to our experience in providing the best security services in the country. Starting with one assignment 4 years ago, Finate Security has developed to a guard force of 371 guards and 47 alarms.

OUR QUALIFICATIONS CAN BEST BE DESCRIBED BY THE FOLLOWING;

1. Our past and current deployments speak volumes of us.
2. We have never lost a single contracts since our first deployment which was in January 2013
3. The management team (has enough experience and is routinely trained)
4. We have all the necessary government legal paper work to allow us trade
5. How we handle our recruitment and training.
6. Our operational systems (samples attached)
7. Our financial out lay to acquire the desired tools of trade.

## **MODE OF ENGAGEMENT**

1. We conduct risk assessments on the property
2. Give the client the risk assessment report and discuss on the recommendations given.
3. Once guard numbers are established and needed, technical security installations are agreed on, and the tools to be used , a contract is signed
4. The Finate Security team then deploys the guards and also orients them with the assignment as well as with the client

## **DEFENSE AND ATTACK**

*The guards will be equipped with the following on deployment where desired such as;*

Batons, Whistles, Hand held radios (VHF), Toll-Free phones, Hand cuffs, Stern guns, Firearms, Motor cycles & Patrol cars



## MATTERS REGARDING LIABILITY

- 1.All Finate Security guards are insured under the workman's compensation.
- 2.The client is not liable for any injury of an Finate Security while on duty
- 3.Any needed compensation of / for our guards is handled by our underwriters
- 4.To protect the clients property, Finate Security has undertaken the following insurances;

**FIDELITY GUARANTEE, PROFESSIONAL INDEMNITY AND PUBLIC LIABILITY**

### FINATE SECURITY GUARDING UNIT

#### FINATE SECURITY GUARDING UNIT OPERATES ACROSS THE FOLLOWING SECTORS

- Residential Sector
- Industrial environment sector
- Communication mast sector
- Hotel and Pubs Sector
- Malls and Supermarkets Sector Education Sector
- Retail oil / petroleum hoarding and sales industry
- Financial services sector



### VALUE ADD IN FINATE SECURITY GUARDING DEPLOYMENTS

- ✓ Dedicated project manager free of charge.
- ✓ External supervision of guards twice at night and once during day shift
- ✓ Guard Monitoring Service at a reasonable cost (this is a system where guards cloak in at set intervals between 11pm and 5am and it sends report to the client and to the Finate Security control room )

### PRODUCT RANGE IN THE GUARDING UNIT

- ✓ Un-armed guard services
- ✓ Armed guard service Site supervisors
- ✓ Project managers
- ✓ Guard monitoring systems
- ✓ Hand held radios



# SERVICES OFFERED BY THE

## TECHNICAL UNIT

- ✓ Installation of CCTV systems Intruder Alarms installations
- ✓ Access control systems installations Fire detection systems installations
- ✓ Electric fences & Razor wire installations
- ✓ Development of integrated technical solutions

## PURPOSE OF THE FINATE

### SECURITY CCTV PLATFORM

- 1.To support the security companies on ground
- 2.To cover blind spots within the clients premises
- 3.To allow / give the clients a platform where they can log in remotely and access live visual of what is being recorded at their premises.



### VEHICLE ACCESS MANAGEMENT

- ✓ Electric gates
- ✓ Bollards
- ✓ Arm barriers (manual or automated)



### PEDESTRIAN ACCESS MANAGEMENT

- ✓ Tungsten's
- ✓ Clocking systems (card readers, Biometrics)
- ✓ Video door phones
- ✓ Voice print
- ✓ Retina scan



### FIRE & SAFETY UNIT

The following are the services we have in the fire and safety department;

- ✓ Installation of fire detection systems
- ✓ Surveys to clients premises on fire safety
- ✓ Training on fire safety and issue relevant certificates

# **FINATE**

## **SECURITY GROUP**

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